

A conference presented by the IBA Corporate and M&A Law Committee and the IBA Technology Law Committee



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# 4th Mergers and Acquisitions in the Technology Sector Conference



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**28–29 March 2019**  
**Eurostars Grand Marina Hotel, Barcelona, Spain**

**Topics include:**

- Recent developments and trends in technology M&A
- Integration and management of data
- Impact of protectionism, regulators and trade wars
- Transaction structuring – spin offs, carveouts, tenders
- Collaborations and other alternatives to mergers in tech
- Insights of general counsel
- Hot topics – round tables

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# Programme

## Conference Co-Chairs

Ronald Chen *Wachtell Lipton Rosen & Katz, New York*  
Clara-Ann Gordon *Niederer Kraft Frey AG, Zurich; Website Officer, IBA Women Lawyers' Interest Group*  
Yuval Horn *Horn & Co, Tel Aviv*  
Sergio Sanchez Sole *J&A Garrigues SLP, Barcelona; Council Member, IBA Legal Practice Division*

## Organising Committee

Almudena Arpón de Mendivil *Gómez-Acebo & Pombo, Madrid; IBA Secretary General*  
Antonio Herrera Martínez *Uría Menéndez, Barcelona*  
Andrew Kim *General Counsel, Netgear, San Jose, California*  
John W Kuo *General Counsel, Varian Medical Systems Inc, Palo Alto, California*  
Alejandro Payá *Cuatrecasas, Barcelona; Publications Officer, IBA Closely Held and Growing Business Enterprises Committee*

## Host Committee

Clifford Chance  
CMS Albiñana & Suárez De Lezo  
Cuatrecasas  
Ernst & Young Abogados  
Fieldfisher JAUSAS  
Garrigues  
Gómez-Acebo Pombo  
Perez Llorca  
Ramon Cajal  
RCD – Rousaud Costas Duran  
Roca Junyent  
Uría Menéndez

## Thursday 28 March

0845 – 0850 **Welcome from the Conference Co-Chairs**

0850 – 0900 **Opening address**

Almudena Arpón de Mendivil *Gómez-Acebo & Pombo, Madrid; IBA Secretary General*

0900 – 0915 **Keynote speaker**

Sriram Prakash *Global Eminence M&A Leader, Deloitte, London*

0915 – 1115

### Hot topic round tables

*Introduction*

Yuval Horn *Horn & Co, Tel Aviv*

### 1. Strategies of minority and majority investors

*Moderators*

Rolf Auf der Maur *Vischer AG, Zurich*

Simeón García-Nieto *Ernst & Young Abogados, Barcelona*

### 2. Board of directors – duties, liabilities and how to handle shift of loyalty

*Moderators*

Lise Lotte Hjerrild *Horten Advokatpartnerselskab, Copenhagen; Council Member, IBA Legal Practice Division*

Jean-Claude Rivalland *Allen & Overy, Paris; Chair, Corporate Governance Subcommittee, IBA Corporate and M&A Law Committee*

### 3. M&A deals relating to AI and autonomous driving technology

*Moderators*

Christian Frank *Taylor Wessing, Munich*

Johan Hübner *Delphi, Stockholm*

### 4. Broadcom/Qualcomm et al: national security concerns – a killer or at least downer for tech M&A?

*Moderators*

Tarun Stewart *Paul Weiss, New York; Conference Coordinator North America, IBA Corporate and M&A Law Committee*

Jens Wenzel *Hengeler Mueller, Berlin*

Conference luncheon sponsor

# MACFARLANES

## 5. Unicorns and their effect on M&A

*Moderators*

**Pere Kirchner** *Cuatrecasas, Barcelona*

**George F Schoen** *Cravath, New York*

## 6. Strategic investments in growth companies

*Moderators*

**Naomi Assia** *Naomi Assia & Co Law Offices, Tel Aviv*

**Sajai Singh** *J Sagar Associates, Bangalore; Senior Vice Chair, IBA Technology Law Committee*

## 7. GDPR and its current effects

*Moderators*

**Elisa Henry** *BLG, Montreal, Quebec; Vice Chair, User Generated Content Subcommittee; IBA Technology Law Committee*

**Erik Valgaeren** *Stibbe, Brussels*

## 8. The effects of initial coin offerings on tech companies

*Moderator*

**Carmen De la Cruz** *De La Cruz Beranek Rechtsanwälte AG, Zug, Switzerland*

## 9. The alternative of reverse takeovers

*Moderators*

**Alan Fuller** *McCann FitzGerald, Dublin*

**Jay A Lefton** *Fasken, Toronto, Ontario*

## 10. Non-tech acquirers of tech companies

*Moderators*

**Christoph Naumann** *Watson Farley & Williams, Frankfurt*

**Benjamin M Roth** *Wachtell Lipton Rosen & Katz, New York*

## 11. Asset purchase v share purchase in tech companies

*Moderators*

**András Gurovits** *Niederer Kraft Frey AG, Zurich*

**Teresa Paz-Ares** *Uria Menéndez, Madrid; Vice Chair, Corporate Information Governance Subcommittee; IBA Technology Committee*

## 12. Securing sellers' liability: insurance

*Moderators*

**Jens Christian Hesse Rasmussen** *Bech-Bruun, Copenhagen*

**Alex Pujol Pamies** *Garrigues, Barcelona*

1115 – 1145 **Coffee/tea break**

1145 – 1300

## Data segregation, integration and management

Data segregation and integration is often one of the key tasks of a technology driven transaction, in particular in a carve out setting. In this session we will explore the factual and technical aspects of data separation such as virtual and physical separation, structured data vs unstructured data, problems with company code separations, data archiving and retention etc. Further, we will discuss which role data privacy law plays in that regard, how GDPR might change the picture and finally which are the best practises to regulate these issues in the M&A contracts (SPA, APA). Expect a lively discussion on these issues.

*Moderators*

**Roland Mathys** *Schellenberg Wittmer, Zurich; Chair, Outsourcing and Shared Services Subcommittee, IBA Technology Law Committee*

**Stefan Weidert** *Gleiss Lutz, Berlin*

*Speakers*

**Claire Bernier** *Adsto, Paris*

**Bryan Ko** *General Counsel, Logitech SA, Silicon Valley and Lausanne*

**Klaus Ort** *Ernst & Young, Eschborn, Germany*

**Adam Rose** *Mishcon de Reya, London*

1300 – 1430 **Lunch**

1430 – 1545

## Impact of protectionism, regulators and trade wars

The panel will discuss the impact of investment restriction rule, specific regulatory requirements and more generally the political environment on tech deals, their timing, hurdles and pricing. The US, EU and Chinese perspectives will be illustrated as well as the tech company versus venture investor perspective.

*Moderators*

**Laurent Schummer** *Arendt & Medernach SA, Luxembourg*

**Takashi Toichi** *TMI Associates, Tokyo; Conference Coordinator Asia Pacific, IBA Corporate and M&A Law Committee*

*Speakers*

**Kosturi Ghosh** *Trilegal, Bangalore; Website Officer, IBA Corporate and M&A Law Committee*

**Gareth Keane** *Promus Ventures, Chicago, Illinois*

**Adina Shapiro** *HFN, Tel Aviv*

**Aleix Valls** *CEO, Liquid Co, Barcelona*

**Alex Yong Hao** *JunHe, New York*

1545 – 1615 **Coffee/tea break**



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# Thursday continued

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1615 – 1730

## Transaction structuring – spin offs, carveouts, tenders

The bull run in equity markets across the globe in 2018 has led to a record number of M&A deals. Many corporations carved out parts of their businesses to boost performance and generate value for their shareholders. Both private equity and corporate owners are increasingly going down the spin off route in order to maximise their returns. The panellists will discuss strengths and advantages of spin off transactions, preparation and negotiation of the principal transaction documents, share perspectives on recent deals and also discuss other legal and regulatory matters that need to be identified and addressed in a spin off transaction.

### Moderators

**Dovile Burgiene** *Wallace, Vilnius; Young Lawyers Liaison Officer, IBA Corporate and M&A Law Committee*

**Rabindra Jhunjunwala** *Khaitan & Co, Mumbai; Chair, Current Legal Developments Subcommittee, IBA Corporate and M&A Law Committee*

## Friday 29 March

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0915 – 1030

## Collaborations and other alternatives to mergers in tech

Is M&A really the best structure to achieve commercial and managerial objectives? Frequently, alternatives structures, such as asset acquisitions, equity joint ventures or a variety of contractual arrangements can do the trick. This session will explore when each structure is most appropriate and highlight key commercial and legal issues in each. We will also explore several factors, involving commercial, technological and integration issues, that may lead to the negotiation of such alternative structures to the traditional M&A transactions model, such as collaborations, alliances, partnerships, licenses and other structures, presenting legal challenges as to the processing of data, intellectual property rights, taxation and antitrust.

### Moderators

**Harry Rubin** *Kramer Levin Naftalis & Frankel, New York*

**Daniel Tardelli Pessoa** *Levy & Salomão Advogados, São Paulo*

### Speakers

**Alex Edmondson** *Macfarlanes, London*

**Anka Ehrich** *Noerr, Berlin*

**Barbara Sartori** *Cbalex, Padua, Italy*

1030 – 1145

## Remedies of M&A deals – protection and enforcement

Technology M&A deals need specific remedies to address the main features of tech businesses. R&W regarding IP rights of the target are on top of the list: their duration, thresholds, materiality qualifiers, sandbagging provisions. Matters such as retention of key employees and the regulation of good leavers/bad leavers, non-entitlement and non-compete are also of essence. Providing for an escrow or hold back of a portion of the purchase price

### Speakers

**Jordi Farrés** *Pérez Llorca, Barcelona*

**Eva Fredrikson** *Vinge, Stockholm*

**Miguel Kindelán** *GP Bullhound, Madrid*

**Laurence Naughton** *Choate Hall & Stewart, Boston, Massachusetts*

**Antonia Verna** *Portolano Cavallo, Milan*

### 1900 Conference reception and dinner

*Xalet de Montjuïc, Av de Miramar 31, 08038 Barcelona*

Join us at this traditional restaurant which combines Mediterranean and Catalan cuisine with spectacular views across Barcelona.

Price: €95 per registered delegate

Social event places cannot be guaranteed unless payment has been received before 22 March, subject to availability.

are mechanisms which can provide further security to the buyer. The panel will discuss these and other remedies, the effective protection they grant and the reality of their enforcement, taking into account the positions of both seller and buyer in the deal.

### Moderators

**Almudena Arpón de Mendivil** *Gómez-Acebo & Pombo, Madrid; IBA Secretary General*

**Christian Herbst** *Schoenherr Attorneys at Law, Vienna*

### Speakers

**Ileana Glodeanu** *Wolf Theiss, Bucharest*

**Christopher Grew** *Orrick, London*

**Berni Hosty** *A&L Goodbody, Dublin*

**Patrick Jais** *DePardieu, Paris*

1145 – 1215 **Coffee/tea break**

1215 – 1330

## General counsel roundtable: a discussion of issues facing GC's

An important end to the day, we are delighted to welcome leading in-house counsel to tell us how the issues of the day look from their perspective. They will discuss how specialisation, differentiation and flexibility are impacting the organisations in which they work.

### Moderators

**Gisèle Rosselle** *Strelia, Brussels*

**Patrick C Scott** *Associate General Counsel, HP Inc, Palo Alto, California*

### Speakers

**Ricardo Cortes-Monroy** *General Counsel, Nestlé, Vevey*

**Andrew Kim** *General Counsel, Netgear, San Jose, California*

**John W Kuo** *General Counsel, Varian Medical Systems, Palo Alto, California*

**Jonathan Marsh** *General Counsel, Total Marketing Services, Paris*

# Information

## Date

28–29 March 2019

## Venue

Eurostars Grand Marina Hotel  
Moll de Barcelona SN  
8039 Barcelona  
Spain  
Tel: +34 93 603 9000  
Fax: +34 93 603 9090  
[www.grandmarinahotel.com](http://www.grandmarinahotel.com)

## Fees

Online registrations received:

	on or before 15 February	until 22 March
IBA member	€895	€1,000
Non-member*	€1,050	€1,150
Young lawyers (under 30 years)	€670	€1,150
Academics/judges (full-time)	€670	€1,150
Public lawyers	€670	€1,150
Corporate counsel**	€805	€1,150
Conference dinner	€95	€95

After **22 March** registrations must be received in hard copy at the IBA office.

Hard copy registration forms and fees received:

	on or before 15 February	after 15 February
IBA member	€995	€1,110
Non-member*	€1,165	€1,280
Young lawyers (under 30 years)	€745	€1,280
Academics/judges (full-time)	€745	€1,280
Public lawyers	€745	€1,280
Corporate counsel**	€895	€1,280
Conference dinner	€95	€95

\* By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this conference is held, which entitles you to the following benefits:

- 1) Password access to certain parts of the IBA website.
- 2) Receipt of *IBA E-news* and access to online versions of *IBA Global Insight*.
- 3) Pay the member rate for any subsequent conference registrations for this calendar year.

\*\* A reduced rate is offered to IBA Corporate Group Members. Please register online to obtain a 25 per cent discount on the IBA member fee.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more – and inclusion in and access to our membership directory – we encourage you to do so now in order to register for this Conference at the member rate. You can find full details of how to join at [www.ibanet.org](http://www.ibanet.org).

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

## Language

All working sessions and conference materials will be in English.

## How to register

Register online by **22 March 2019** at [www.ibanet.org/conferences/conf944.aspx](http://www.ibanet.org/conferences/conf944.aspx) and make payment by credit card to avail of the ten per cent online registration discount or complete the attached registration form and return it to the Conference Department at the IBA together with your bank transfer/cheque payment. You should receive an email confirmation of your registration within five days; if you do not, please contact [confs@int-bar.org](mailto:confs@int-bar.org).

**Full payment must be received in order to obtain your Conference documentation.**

## Fees include:

- Attendance at all working sessions
- Conference materials, including any available speakers' papers submitted to the IBA before 22 March
- Access to the above Conference working materials from the IBA website ([www.ibanet.org](http://www.ibanet.org)) approximately seven days prior to the Conference
- Access to mobile delegate search application
- Lunch on Thursday
- Tea and coffee during breaks

**Please note that registrations are not transferable.**

## List of participants

In order for your name to appear in the list of participants, which will be distributed at the Conference, your registration form must be received by **22 March** at the latest.

## Mobile delegate search application

All registered delegates will receive a printed list of participants at the Conference; however, delegates are now also able to use the mobile delegate search. This application has been developed to aid networking by giving delegates instant access to an up-to-date list of their fellow attendees, and comes with the added benefit of a built-in messaging service. All registered delegates with an internet or Wi-Fi-enabled device will have access, using their IBA username and password. Simply visit: [m.ibanet.org/conf944](http://m.ibanet.org/conf944)

## Registration confirmation

All documentation regarding your attendance at the Conference can now be obtained from the IBA website. Upon receipt of your payment for the Conference a confirmation email will be sent containing instructions on how to download the documents. Registration confirmation will not be distributed by post.

## Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns with regard to this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department at [ibamarketing@int-bar.org](mailto:ibamarketing@int-bar.org).

## Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the Conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the IBA Sponsorship Department at [andrew.webster-dunn@int-bar.org](mailto:andrew.webster-dunn@int-bar.org).



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### Payment of registration fees

**Euro:** by cheque or bank draft, drawn on a euro zone bank and converted at the current rate of exchange and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom. SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631

**Please ensure that a copy of the bank transfer details is attached to your registration form.**

**Pounds sterling:** by cheque drawn on a UK bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account number: 13270222 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom. SWIFT address NWBKGB2L, IBAN GB05NWBK56000313270222

**Please ensure that a copy of the bank transfer details is attached to your registration form.**

**Use the exchange rate prevailing at the time of registration.**

**US dollars:** by cheque converted at the current rate of exchange and drawn on a US bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom. SWIFT address NWBKGB2L, IBAN GB55NWBK60730101286498

**Please ensure that a copy of the bank transfer details is attached to your registration form.**

**Use the exchange rate prevailing at the time of registration.**

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### Cancellation of registration or social functions

If cancellation is received in writing at the IBA office by **1 March 2019**, fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA.

We regret that no refunds can be made after this date. Registrations or social function bookings received after 1 March will not be eligible for any refund of fees. Please note that **NO** exception will be made to this policy. Should you have difficulties in obtaining your visa and are not able to attend the Conference this cancellation policy will still apply.

Upon submission of your completed Conference registration form to the IBA, you are considered 'registered' pending payment. Please note that the cancellation terms and conditions as indicated will apply as soon as your registration is received.

Provided you have cancelled your registration to attend an IBA conference in accordance with the terms of the 'cancellation of registration' clause included in the 'Information' section of the relevant conference programme, you must then confirm to us in writing at the IBA office as soon as possible, but in no event later than one year (12 calendar months) from the date of any such conference, all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant conference.

**Online credit card payments:** by Visa, MasterCard or American Express.  
**No other cards are accepted.**

**PLEASE ENSURE THAT YOUR NAME AND 'CON944BARCELONA' APPEAR ON ANY TRANSFER OR DRAFT.**

### No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in this 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information' section you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

### Conference sell-outs

The IBA places its conferences in venues of a suitable size for each event; however, there are times when our conferences may sell out. Should this happen, prospective delegates will be informed and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving registered delegate cancellations. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to a conference without a confirmed place at the event.

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### Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. **We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.**

**Please apply for your visa in good time.**

### Hotel accommodation

A limited number of rooms have been reserved at the Eurostars Grand Marina Hotel for the nights of 27–29 March inclusive.

The following rates are for a superior single room, per night and include buffet breakfast and tax but exclude a touristic tax of €2.50 per person, per night.

Single room: €168.30

A supplement of €20 per night will be made for double occupancy.

To make your reservation please email Sandra Domínguez, Hotel Groups Coordinator, on [convenciones1@grandmarinahotel.com](mailto:convenciones1@grandmarinahotel.com) and quote 'International Bar Association Group'. The hotel requires a credit card number to secure your reservation.

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### Continuing Professional Development/Continuing Legal Education

\*The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria.

For conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the conference. Subject to CPD/CLE requirements, this can be used by conference delegates to obtain the relevant number of hours' accreditation.

A CPD/CLE Certificate of Attendance is available to conference delegates on request. Please ask at the IBA conference registration desk for information on how to obtain the certificate.

### Cancellation and no-show policy

Cancellations can be made up until 19 February without any penalty. Please note that in the event of any cancellations after this date or no-shows, rooms will be charged to the individual guest's credit card given at the time of booking.

Please note that any reservation made after **7 March 2019** will be subject to availability and cannot be guaranteed at the special IBA rate.

As a limited number of rooms have been blocked at the hotel, availability cannot be guaranteed once the room block is full.

Delegates are responsible for making accommodation reservations directly with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

### Unauthorised accommodation agents

It has been brought to our attention that there are multiple companies contacting past attendees, claiming to represent the IBA, offering 'assistance' with registration and hotel bookings.

They are operating by cold-calling and spamming companies whose names have appeared on previous List of Participants, Programmes and Sponsorship recognition. The only Accommodation Agent the IBA works with is Judy Lane ICS. Judy Lane ICS do not contact delegates on behalf of the IBA without delegates making initial contact. Please ignore any communication that does not come directly from the IBA or Judy Lane ICS.

### Disabled access

The Eurostars Grand Marina Hotel is wheelchair accessible. Please notify us if you require special assistance.

### Social programme

#### Thursday 28 March

1900 **Conference reception and dinner**

*Xalet de Montjuïc, Av de Miramar 31, 08038 Barcelona*

Price: €95 per registered delegate

Social event places cannot be guaranteed unless payment has been received before **22 March**, subject to availability.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

## ANNUAL CONFERENCE OF THE INTERNATIONAL BAR ASSOCIATION



# IBA 2019

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SEOUL, SOUTH KOREA, 22–27 SEPTEMBER



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The 2019 Annual Conference will be held in Seoul, South Korea, a thriving metropolis where modern skyscrapers, high-tech subways and pop culture meet Buddhist temples, palaces and street markets.

## WHAT WILL IBA 2019 OFFER YOU?

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- Build invaluable international connections with leading practitioners worldwide, enabling you to win more work and referrals
- Increase your personal and law firm's profile in the international legal world
- Hear from leading international figures, including officials from the government and multilateral institutions, general counsel and experts from across all practice areas and continents
- Acquire a greater knowledge of the role of law in society through rule of law and human rights
- Be part of the debate on the future of the law

### TO REGISTER YOUR INTEREST:

Visit: [www.ibanet.org/Form/IBASEoul2019.aspx](http://www.ibanet.org/Form/IBASEoul2019.aspx)

Email: [ibamarketing@int-bar.org](mailto:ibamarketing@int-bar.org)

To receive details of all advertising, exhibiting and sponsorship opportunities for the IBA Annual Conference in Seoul, email [andrew.webster-dunn@int-bar.org](mailto:andrew.webster-dunn@int-bar.org)

# International Bar Association Conferences 2019



3–5 MARCH 2019 CLARIDGE'S, LONDON, ENGLAND  
24th International Private Client Conference

6–7 MARCH 2019 THE NED, 27 POULTRY, LONDON, ENGLAND  
IBA Corporate Group Member Summit

14–15 MARCH 2019 FAIRMONT THE QUEEN ELIZABETH, MONTREAL, CANADA  
22nd Annual International Arbitration Day

20–22 MARCH 2019 W SANTIAGO HOTEL, SANTIAGO, CHILE  
Mergers and Acquisitions in Latin America: Challenges and Best Practices in the Era of Compliance

21–22 MARCH 2019 THE LANDMARK HOTEL, LONDON, ENGLAND  
Insurance – A guide to a changing legal landscape

27–29 MARCH 2019 FAIRMONT, DUBAI, UAE  
11th Annual Real Estate Investment Conference

28–29 MARCH 2019 EUROSTAR GRAND MARINA, BARCELONA, SPAIN  
4th Mergers and Acquisitions in the Technology Sector Conference

3–5 APRIL 2019 WESTIN PARIS, PARIS, FRANCE  
IBA Annual Employment and Discrimination Law Conference

3–5 APRIL 2019 PARIS, FRANCE  
19th Annual US and Europe Tax Practice Trends Conference

10–12 APRIL 2019 SHERATON GRAND HOTEL RESORT, RIO DE JANEIRO, BRAZIL  
RMMLF/IBA International Mining and Oil & Gas Law

13 APRIL 2019 THE HAGUE, THE NETHERLANDS  
The Next Big Questions for International Criminal Justice

29–30 APRIL 2019 HOTEL PRINCIPE DI SAVOIA, MILAN, ITALY  
30th Annual IBA Communications and Competition Conference

7–8 MAY 2019 JW MARRIOTT, WASHINGTON DC, USA  
35th Annual IBA/IFA Joint Conference on International Franchising

8–10 MAY 2019 RITZ CARLTON, BERLIN, GERMANY  
IBA Annual Litigation Forum: Disruption in Litigation – new types of disputes in a new world order

15–17 MAY 2019 ADLON KEMPINSKI, BERLIN, GERMANY  
36th IBA International Financial Law Conference

15–17 MAY 2019 PALACIO DUHAU – PARK HYATT, BUENOS AIRES, ARGENTINA  
22nd Annual IBA Transnational Crime Conference

19–21 MAY 2019 CONRAD, NEW YORK, USA  
30th Annual Conference on the Globalisation of Investment Funds

19–21 MAY 2019 SAO PAULO, BRAZIL  
25th Global Insolvency and Restructuring Conference

20–21 MAY 2019 ODD FELLOWS MANSION, COPENHAGEN, DENMARK  
5th IBA Global Entrepreneurship Conference: The Nordic model – rising up to the global challenge

21–22 MAY 2019 GRAND HOTEL, OSLO, NORWAY  
Maritime and Transport Law Conference: Opportunities and Risks in Shipping in 2019

22–23 MAY 2019 CORINTHIA, BUDAPEST, HUNGARY  
14th Annual Bar Leaders' Conference

31 MAY – 1 JUNE 2019 PHILADELPHIA, USA  
7th Annual World Life Sciences Conference

4–5 JUNE 2019 THE PLAZA, NEW YORK, USA  
18th Annual International Mergers & Acquisitions Conference

6–7 JUNE 2019 IMPERIAL HOTEL, TOKYO, JAPAN  
15th Annual IBA Competition Mid-Year Conference

13 JUNE 2019 LONDON, ENGLAND  
2nd European Fashion and Luxury Conference

25–26 JUNE 2019 OECD, PARIS, FRANCE  
17th Annual IBA Anti-Corruption Conference

6–7 SEPTEMBER 2019 FLORENCE, ITALY  
23rd Annual Competition Conference

21 SEPTEMBER 2019 SEOUL, SOUTH KOREA  
Fundamentals of International Legal Business Practice: IBA Young Lawyers' Training

22–27 SEPTEMBER 2019 COEX CONVENTION & EXHIBITION CENTER, SEOUL, SOUTH KOREA  
IBA Annual Conference 2019



30 OCTOBER – 1 NOVEMBER 2019 GRANGE ST PAUL'S HOTEL, LONDON, ENGLAND  
9th Biennial Global Immigration Conference

7–8 NOVEMBER 2019 SÃO PAULO, BRAZIL  
IBA Latin American Entrepreneurship Conference

7–8 NOVEMBER 2019 BERLIN, GERMANY  
6th Biennial Technology Law Conference – Technology Law Taken to the Next Level

14–15 NOVEMBER 2019 HAMBURG, GERMANY  
Digital Operations: 2019 – Manufacturing, Supply Chains and Transporting Goods

21 NOVEMBER 2019 LONDON, ENGLAND  
Private Equity Transactions Symposium



# Registration form



## 4th Mergers and Acquisitions in the Technology Sector Conference

28–29 March 2019, Eurostars Grand Marina Hotel, Barcelona, Spain

Please read the 'Information' section before completing this form and return it together with your bank transfer/cheque to the Conference Department at the address overleaf.

REGISTER ONLINE AT [WWW.IBANET.ORG/CONFERENCES/CONF944.ASPX](http://WWW.IBANET.ORG/CONFERENCES/CONF944.ASPX) TO MAKE IMMEDIATE AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A 10 PER CENT DISCOUNT ON THE FEES BELOW

### PERSONAL DETAILS *(Please attach your business card or write in block capitals)*

Title \_\_\_\_\_ Given name \_\_\_\_\_ Family name \_\_\_\_\_

Name and country to be shown on badge *(if different from above)* \_\_\_\_\_

IBA Membership number *(if applicable)* \_\_\_\_\_ Date of birth \_\_\_\_\_

Firm/company/organisation \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

### SPECIAL DIETARY REQUIREMENTS

If you have special dietary requirements, due to allergen intolerances, medical, religious reasons or a life choice, please specify the requirement below. The IBA is unable to cater for dietary requirements other than for the above reasons.

Please tick box if you have allergen intolerances and specify \_\_\_\_\_

Please state all other dietary requirements clearly, i.e. I am a vegetarian; I do not eat red meat.

*Disclosure of dietary information denotes you have agreed to the IBA sharing this information with relevant third parties who are providing catering on our behalf.*

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW,  
PLEASE REGISTER BY **22 MARCH** ONLINE AT [WWW.IBANET.ORG/CONFERENCES/CONF944.ASPX](http://WWW.IBANET.ORG/CONFERENCES/CONF944.ASPX)  
IBA MEMBERS CAN REGISTER ONLINE BY **15 FEBRUARY** FOR **€895**,  
PLEASE SEE 'INFORMATION' FOR FURTHER ONLINE REGISTRATION DETAILS.

HARD COPY REGISTRATION FORMS AND FEES RECEIVED:	on or before 15 February	after 15 February	amount payable
IBA member	€995	€1,110	€
Non-member*	€1,165	€1,280	€
Young lawyers (under 30 years)	€745	€1,280	€
Academics/judges (full-time)	€745	€1,280	€
Public lawyers	€745	€1,280	€
Corporate counsel**	€895	€1,280	€

### SOCIAL FUNCTION

Thursday 28 March  
Conference reception and dinner  I will attend @ €95 €

One dinner place per delegate is permitted.

Social function ticket reservations are subject to availability and cannot be guaranteed unless payment has been received before **21 March**.

**TOTAL AMOUNT PAYABLE €**



**\*JOIN THE IBA TODAY AND REGISTER FOR THIS CONFERENCE AT THE IBA MEMBER RATE.  
PLEASE FIND THE MEMBERSHIP APPLICATION FORM AT [WWW.IBANET.ORG](http://WWW.IBANET.ORG).**

**\*\*A REDUCED RATE IS OFFERED TO IBA CORPORATE GROUP MEMBERS.  
PLEASE REGISTER ONLINE TO OBTAIN A 25 PER CENT DISCOUNT ON THE IBA MEMBER FEE**

**A REDUCED RATE IS OFFERED TO LAWYERS WHO ARE OVER THE AGE OF 65, HAVE BEEN AN IBA MEMBER FOR MORE THAN  
20 YEARS AND ARE NO LONGER PRACTISING LAW. PLEASE CONTACT THE IBA OFFICE FOR FURTHER INFORMATION.**

**FULL PAYMENT MUST BE RECEIVED IN ORDER TO PROCESS YOUR REGISTRATION.  
PLEASE NOTE THAT REGISTRATIONS ARE NOT TRANSFERABLE.**

#### **METHODS OF PAYMENT**

##### **By credit card**

Register online at [www.ibanet.org/conferences/conf944.aspx](http://www.ibanet.org/conferences/conf944.aspx) and make immediate and secure payment by credit card

**Note:** please do not send your credit card details on the registration form or within an email or fax.

##### **By bank transfer and cheque/draft**

Please send me an invoice.

I enclose a cheque/draft for the total amount payable.

I have transferred to the IBA bank account the total amount payable and have attached a copy of the bank transfer details.

**Euro:** by cheque or bank draft, drawn on a euro zone bank and converted at the current rate of exchange and in favour of the International Bar Association.

**OR** by bank transfer to the IBA bank account number 550/00/06570631 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom or SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631. **Please ensure that a copy of the bank transfer details is attached to your registration form.**

**Pounds sterling:** by cheque drawn on a UK bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account number: 13270222 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom or SWIFT address NWBKGB2L, IBAN GB05NWBK56000313270222. **Please ensure that a copy of the bank transfer details is attached to your registration form.**

**Use the exchange rate prevailing at the time of registration.**

**US dollars:** by cheque converted at the current rate of exchange and drawn on a US bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account number: 01286498 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom. SWIFT address NWBKGB2L, IBAN GB55NWBK60730101286498. **Please ensure that a copy of the bank transfer details is attached to your registration form.**

**Use the exchange rate prevailing at the time of registration.**

#### **WHERE DID YOU FIRST HEAR ABOUT THIS CONFERENCE?**

- IBA CONFERENCE     OTHER CONFERENCE     DIRECT MAIL     INTERNET     ADVERTISEMENT  
 EMAIL     EDITORIAL     RECOMMENDATION     OTHER

*Please provide further details, quoting code (if applicable)*

The International Bar Association would like to keep in touch with you about relevant news, events, publications and membership. You can opt out of receiving information at any time by emailing [member@int-bar.org](mailto:member@int-bar.org) or by logging into My IBA and updating your preferences. Your details will be included in the list of participants. If you do not want your details to be included in the list, please email [confs@int-bar.org](mailto:confs@int-bar.org).

For further details on how your data is used and stored: [www.ibanet.org/web\\_privacy\\_policy.aspx](http://www.ibanet.org/web_privacy_policy.aspx).

#### **PLEASE SEND THE COMPLETED FORM TO INTERNATIONAL BAR ASSOCIATION:**

##### **Conference Department**

4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom

Tel: +44 (0)20 7842 0090 Fax: +44 (0)20 7842 0091 Email: [confs@int-bar.org](mailto:confs@int-bar.org) [www.ibanet.org](http://www.ibanet.org)

A conference presented by the IBA Corporate and M&A Law Committee



the global voice of  
the legal profession®

# 18th Annual International Mergers & Acquisitions Conference

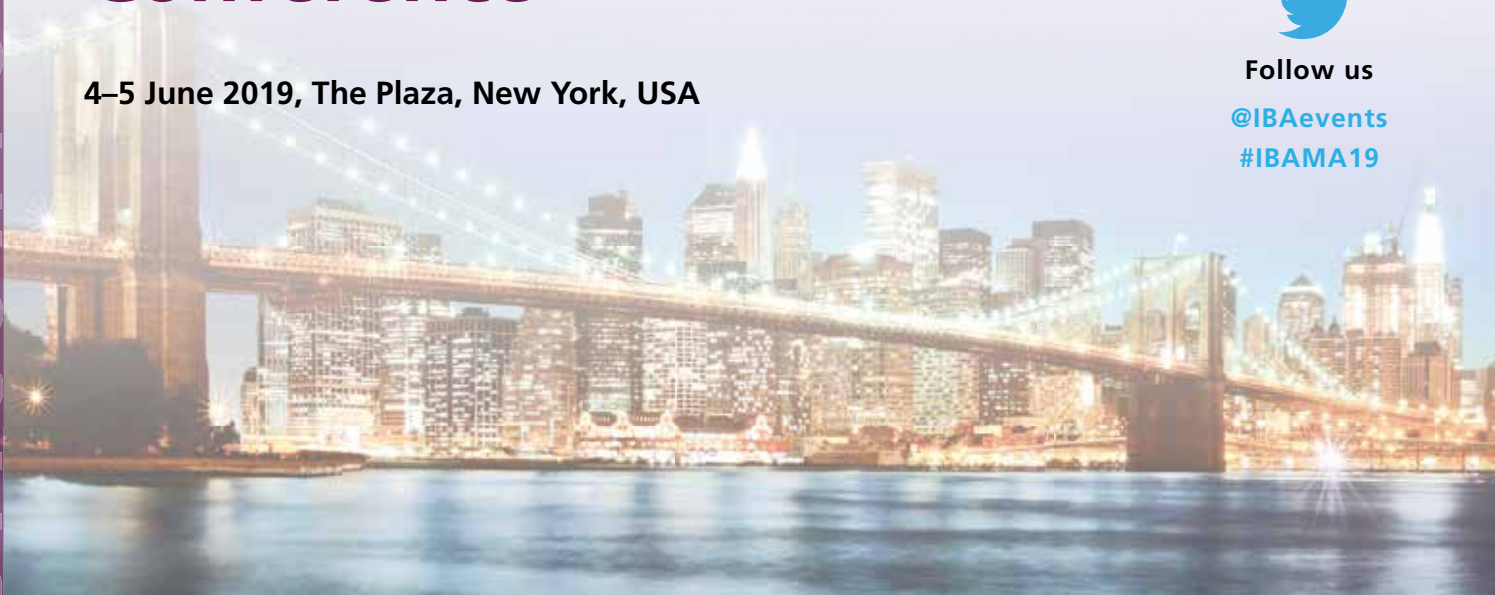
4–5 June 2019, The Plaza, New York, USA



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A conference presented by the IBA Intellectual Property and Entertainment Committee



the global voice of  
the legal profession®

# 7th Annual World Life Sciences Conference

31 May – 1 June 2019, Philadelphia, USA

Topics include:

- IP, regulatory and financial issues facing pharmaceutical
- biotech, medical device and agricultural products.
- M&A collaborations in the life sciences,
- IP Policy issues,
- international treaties
- compliance
- litigation



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# International Bar Association

the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information, enabling them to better represent their clients' interests.

Through its various committees, fora and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

## **Corporate and M&A Law Committee Overview**

The Corporate and M&A Law Committee aspires to be the leading global forum for the education, exchange of know-how and networking of corporate, corporate compliance, private equity and M&A practitioners around the world.

## **Technology Law Committee Overview**

The Technology Law Committee of the International Bar Association brings together lawyers practising aspects of the law particularly relevant to modern technologies. They have in common that they deal with developing bodies of law coming to grips with the new questions posed by new technologies. The mandate of the Technology Law Committee is broad and includes virtually any kind of technology.

## **Contact information**

### **International Bar Association**

4th Floor, 10 St Bride Street

London EC4A 4AD, United Kingdom

Tel: +44 (0)20 7842 0090

Fax: +44 (0)20 7842 0091

Email: [member@int-bar.org](mailto:member@int-bar.org)

[www.ibanet.org](http://www.ibanet.org)

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# International Bar Association



the global voice of  
the legal profession

**80,000+** International lawyers **70+** Committees

**50+** World-class conferences **16,300** Conference participants every year

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### **Free resources**

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## What membership means for **your firm**

### **Business development and referral network**

The IBA is the biggest referral network in the legal world – there is no better place to expand your business globally



### **Risk awareness**

Obtain business intelligence on topical issues, allowing you to pre-empt their impact and utilise the opportunities they present



### **Time efficient**

The IBA brings you the opportunity to meet 6,000 individuals representing 2,700 international law firms at the IBA Annual Conference



### **Cost saving**

Register for the IBA conferences, which take place worldwide, at discounted IBA member rates



## What are the IBA members SAYING?

*We first came to the IBA hoping that we would obtain work and referrals, which we have, but we didn't expect to gain relationships with firms which have allowed us to pass out work with peace-of-mind. That connectivity is second to none.*

*It has really been invaluable.*

Paul Marmor, Sherrards Solicitors LLP, London

*Membership has allowed us to connect to peers in different jurisdictions, and so better serve our client's needs. Businesses are increasingly international, and so it is vital to have the ability to connect with others and maintain the growth of our firm.*

Anne-Helene Le Trocquer, De Gaulle Fleurance & Associés, Paris

*First, I would say that I have met wonderful people, and that's the most important thing. You also obtain work. It's not that you look for business – you look for people, for friendships and then the business follows.*

Jonas Bergstein,  
Bergstein, Montevideo

Join now at [bit.ly/IBAjoin](https://bit.ly/IBAjoin) and attend IBA conferences at a discounted member rate.